

# Kantar's 2019 Top 50 Global Retailers (USD)



2019E Global Rank	2024E Outlook	Retailer/Parent Company	Home Country	2019E Global Retail Sales (\$MM)	2019E Global Stores	Sales CAGR ('14-'19E)	Sales CAGR ('19E-'24E)	2019E % Retail Sales Outside Home Market
1	◀▶	Walmart <sup>1</sup>	US	\$517,710	11,378	1%	3%	23%
2	◀▶	Amazon.com <sup>2</sup>	US	\$213,841	534	22%	14%	19%
3	▼	Costco	US	\$144,350	788	5%	7%	24%
4	▼	Schwarz Group	Germany	\$130,371	12,318	4%	7%	63%
5	▼	Kroger	US	\$124,316	3,037	3%	4%	0%
6	▼	Walgreens Boots Alliance	US	\$114,013	9,275	5%	4%	13%
7	▼	Aldi <sup>3</sup>	Germany	\$109,524	11,922	4%	5%	70%
8	▼	Home Depot	US	\$108,931	2,292	6%	3%	8%
9	▼	Carrefour	France	\$101,079	12,713	-2%	2%	59%
10	▲	JD.com <sup>4</sup>	China	\$94,376	N/A	35%	17%	0%
11	◀▶	Seven & I	Japan	\$93,073	37,346	2%	3%	28%
12	▼	Tesco	United Kingdom	\$89,993	12,905	-3%	3%	28%
13	▲	CVS	US	\$89,536	10,022	5%	5%	0%
14	▼	Ahold Delhaize	Netherlands	\$77,215	7,107	1%	2%	77%
15	▼	Target	US	\$76,984	1,863	1%	3%	0%
16	◀▶	Aeon	Japan	\$73,297	13,557	2%	4%	8%
17	▼	Lowe's	US	\$71,004	2,264	5%	2%	8%
18	▼	Auchan	France	\$69,256	4,142	-3%	2%	65%
19	▼	Edeka	Germany	\$67,892	12,513	4%	3%	0%
20	▼	Albertsons Companies	US	\$59,861	2,252	25%	1%	0%
21	▲	Apple	US	\$59,708	502	13%	9%	11%
22	▲	Ikea	Sweden	\$53,235	464	7%	9%	96%
23	▼	Rewe Group	Germany	\$53,016	11,706	1%	4%	33%
24	▲	Casino	France	\$52,745	13,679	-4%	5%	51%
25	▲	Alibaba <sup>4</sup>	China	\$49,291	244	44%	14%	0%
26	▼	Leclerc	France	\$45,436	1,942	-1%	2%	4%
27	▼	Intermarché	France	\$44,612	3,616	-2%	3%	12%
28	▼	Best Buy	US	\$43,383	1,236	2%	2%	8%
29	◀▶	Woolworths Limited (Aus)	Australia	\$42,804	2,980	-3%	3%	12%
30	▼	Metro AG	Germany	\$41,430	8,423	-5%	2%	70%
31	▲	TJX Companies	US	\$41,387	4,460	7%	5%	23%
32	▼	Publix	US	\$38,420	1,476	5%	4%	0%
33	▼	Sainsbury's <sup>1</sup>	United Kingdom	\$36,727	2,009	-1%	2%	0%
34	▼	FamilyMart UNY	Japan	\$35,145	25,327	-1%	3%	8%
35	▲	Mercadona	Spain	\$32,747	1,656	6%	8%	0%
36	◀▶	Loblaw	Canada	\$32,745	2,413	-1%	5%	0%
37	▼	Coles <sup>5</sup>	Australia	\$28,253	2,454	N/A	3%	0%
38	▼	H&M	Sweden	\$27,672	5,062	4%	5%	97%
39	▲	Suning	China	\$27,583	1,544	9%	15%	0%
40	▲	China Resources Enterprise	China	\$27,012	5,853	13%	10%	0%
41	▼	X5 Retail Group	Russia	\$26,139	16,308	10%	3%	0%
42	▼	H-E-B	US	\$26,103	384	4%	4%	3%
43	▲	Dollar General	US	\$25,725	16,088	6%	6%	0%
44	▼	Ceconomy	Germany	\$25,627	1,195	-1%	0%	49%
45	▼	Macy's	US	\$25,273	886	-2%	1%	0%
46	◀▶	Adeo Group	France	\$24,906	1,354	3%	5%	60%
47	▼	Morrisons	United Kingdom	\$24,574	553	-3%	4%	0%
48	◀▶	Lawson	Japan	\$24,467	16,726	5%	5%	2%
49	▼	Système U	France	\$24,429	1,631	-3%	2%	3%
50	▲	A.S. Watson <sup>6</sup>	Hong Kong SAR	\$24,205	15,873	8%	10%	67%

<sup>1</sup> The U.K. CMA ruled against the proposed merger of Asda U.K. (Walmart) and Sainsbury's. <sup>2</sup> Includes Whole Foods Market. <sup>3</sup> Combines Aldi Nord, Trader Joe's, and Aldi Sued.

<sup>4</sup> Direct sales only, not GMV. <sup>5</sup> Spun off by Wesfarmers as an independent entity effective FY 2019. <sup>6</sup> Re-evaluated A.S. Watson retail business due to incorrectly accounted for subsidiaries.

All figures are estimates based on FY 2018 and/or year-to-date results (primarily reported in March/April 2019).

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2	◀▶	Amazon.com <sup>2</sup>	US	€182,729	534	25%	14%	19%
3	▼	Costco	US	€123,348	788	8%	6%	24%
4	▼	Schwarz Group	Germany	€111,404	12,318	7%	6%	63%
5	▼	Kroger	US	€106,229	3,037	5%	3%	0%
6	▼	Walgreens Boots Alliance	US	€97,425	9,275	8%	4%	13%
7	▼	Aldi <sup>3</sup>	Germany	€93,589	11,922	6%	4%	70%
8	▼	Home Depot	US	€93,083	2,292	8%	2%	8%
9	▼	Carrefour	France	€86,373	12,713	0%	1%	59%
10	▲	JD.com <sup>4</sup>	China	€80,645	N/A	39%	16%	0%
11	◀▶	Seven & I	Japan	€79,532	37,346	5%	3%	28%
12	▼	Tesco	United Kingdom	€76,900	12,905	0%	2%	28%
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16	◀▶	Aeon	Japan	€62,633	13,557	5%	3%	8%
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18	▼	Auchan	France	€59,180	4,142	0%	1%	65%
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20	▼	Albertsons Companies	US	€51,152	2,252	28%	1%	0%
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45	▼	Macy's	US	€21,596	886	0%	1%	0%
46	◀▶	Adeo Group	France	€21,282	1,354	6%	4%	60%
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